



# June 2015

Area Delimited by Entire Oklahoma City MLS -  
Residential Property Type

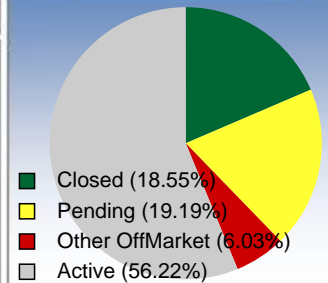


**Absorption:** Last 12 months, an Average of **1,751** Sales/Month

**Active Inventory** as of June 30, 2015 = **6,606**

	JUNE		
	2014	2015	+/- %
Closed Listings	2,160	2,180	0.93%
Pending Listings	2,019	2,255	11.69%
New Listings	2,740	2,972	8.47%
Median List Price	159,900	169,900	6.25%
Median Sale Price	156,500	166,900	6.65%
Median Percent of List Price to Selling Price	98.67%	98.99%	0.31%
Median Days on Market to Sale	30.00	24.00	-20.00%
End of Month Inventory	7,531	6,606	-12.28%
Months Supply of Inventory	4.48	3.77	-15.72%

## Market Activity



# Monthly Inventory Analysis

Report Produced on: Jul 13, 2015

Data from the **Oklahoma City Metropolitan Association of REALTORS®**

## Analysis Wrap-Up

### Months Supply of Inventory (MSI) Decreases

The total housing inventory at the end of June 2015 decreased **12.28%** to 6,606 existing homes available for sale. Over the last 12 months this area has had an average of 1,751 closed sales per month. This represents an unsold inventory index of **3.77** MSI for this period.

### Median Sale Prices Going Up

According to the preliminary trends, this market area has experienced some upward momentum with the increase of Median Price this month. Prices went up **6.65%** in June 2015 to \$166,900 versus the previous year at \$156,500.

### Median Days on Market Shortens

The median number of **24.00** days that homes spent on the market before selling decreased by 6.00 days or **20.00%** in June 2015 compared to last year's same month at **30.00** DOM.

### Sales Success for June 2015 is Positive

Overall, with Median Prices going up and Days on Market decreasing, the Listed versus Closed Ratio finished weak this month.

There were 2,972 New Listings in June 2015, up **8.47%** from last year at 2,740. Furthermore, there were 2,180 Closed Listings this month versus last year at 2,160, a **0.93%** increase.

Closed versus Listed trends yielded a **73.4%** ratio, down from last year's June 2015 at **78.8%**, a **6.95%** downswing. This will certainly create pressure on a decreasing Month's Supply of Inventory (MSI) in the following months to come.

## What's in this Issue

<b>Closed Listings</b>	<b>1</b>
<b>Pending Listings</b>	<b>2</b>
<b>New Listings</b>	<b>3</b>
<b>Inventory</b>	<b>4</b>
<b>Months Supply of Inventory</b>	<b>5</b>
<b>Median Days on Market to Sale</b>	<b>6</b>
<b>Median List Price at Closing</b>	<b>7</b>
<b>Median Sale Price at Closing</b>	<b>8</b>
<b>Median Percent of List Price to Selling Price</b>	<b>9</b>
<b>Market Summary</b>	<b>10</b>

## Real Estate is Local

### Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

### Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

### Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

**MLSOK -**  
**Office:** OKC Metro Assn of REALTORS  
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**Email:** bgaither@okcmar.org

## MEMORANDUM

DATE: July 13, 2015  
TO: Association Members  
FROM: Nels Petersen, MLS Board President  
SUBJECT: MLS Statistical Reports

Attached please find copies of the MLS Statistical Reports for

**June 2015**

### PLEASE NOTE

If you are going to be utilizing the MLS Statistical information for public mass-media advertisement or in other public representations, use of that information must be in accordance with Section 13 of the MLS Rules and Regulations.

#### **Section 13 Limitations on Use of MLS Information**

Use of information from MLS compilation of current listing information, from the association's statistical report, or from any sold or comparable report of the association or MLS for public mass-media advertising by an MLS participant or in other public representations, may not be prohibited.

However, any print or non-print forms of advertising or other forms of public representations based in whole or in part on information supplied by the association or its MLS must clearly demonstrate the period of time over which such claims are based and must include the following, or substantially similar, notice:

Based on information from the MLSOK.com for the period (6/01/2015) through (6/30/2015), while information is deemed reliable it is not guaranteed.

MLSOK shall have no liability or responsibility for the truth or accuracy of any data or information contained in any advertising or other public representation made or sponsored by a Participant and/or by any of its affiliated Licensees, and each of such Participant and its affiliated Licensees hereby agrees to indemnify MLSOK.com and to hold the MLS harmless from and against any liability, damage, cost and expense arising from or out of any such advertising or other public representation.

If you have any questions, please feel free to contact Bobby Gaither at the Association Office.

**MEMORANDUM**

FROM: Oklahoma City Metropolitan Association of REALTORS®

DATE: July 13, 2015

SUBJECT: Monthly Housing Statistics

Listed below are the monthly Oklahoma City Metropolitan housing statistics for the month of **June 2015** as compared to **May 2015** and **June 2014**.

These statistics are supplied by MLSOK Multiple Listing Service and should you have any questions, please contact Bobby Gaither at 405-840-1493.

	<b><u>June 2015</u></b>	<b><u>May 2015</u></b>	<b><u>June 2014</u></b>
<b>TOTAL CLOSED</b>	2180	1972	2139
<b>TOTAL \$ VOLUME</b>	\$ 436,094,896	\$ 366,707,991	\$ 395,707,121
<b>AVERAGE PRICE</b>	\$ 200,044	\$ 186,241	\$ 184,996
<b>MEDIAN PRICE</b>	\$ 166,749	\$ 160,000	\$ 156,500
<b>AVG INT. RATE</b>	3.40 %	3.39 %	3.64 %
<b>% SELLING PRICE TO LIST PRICE</b>	98 %	98 %	98 %
<b>DAYS ON MARKET</b>	57	58	62
<b>NUMBER OF LISTINGS</b>	6442	6144	6498

<b>TOTAL CLOSED</b>	2180
<b>TOTAL \$ VOLUME</b>	\$ 436,094,896
<b>AVERAGE SELLING PRICE</b>	\$ 200,044
<b>% SELLING PRICE TO LIST PRICE</b>	98 %
<b>MEDIAN PRICE</b>	\$ 166,749
<b>AVERAGE INT. RATE AT CLOSING</b>	3.40 %
<b>AVERAGE DAYS ON MARKET</b>	57
<b># OF ACTIVE LISTINGS AT MONTH END</b>	6442
<b>TOTAL UNDER CONTRACT (Pending)</b>	1746
<b>AVERAGE VALUE (Pending)</b>	\$ 194,792

**RESIDENTIAL PROPERTY TYPES INCLUDE THE FOLLOWING:**

Condos  
Half Duplexes  
Manufactured Homes  
Patio Homes  
Single Family Homes  
Townhouses

<b>MONTH</b>	<b>TOTAL CLOSED</b>	<b>DOLLAR VOLUME</b>	<b>RESIDENTIAL LISTINGS PROCESSED</b>
January	1130	\$ 209,722,721	2595
February	1298	\$ 236,426,054	2823
March	1697	\$ 295,330,578	3658
April	1765	\$ 325,827,542	3830
May	1972	\$ 366,707,991	3754
June	2180	\$ 436,094,896	3926